

Doing what's right, not what's easy

"Frontier has a reputation that if they submit a bid, they've been thoughtful about that and we communicate this to our clients. Reputation is vital."

One of our investment banking partners



We partner with committed, ambitious,
people-focused software businesses

Industry
Software

Stage
ARR of \$8 million to \$30 million

Investment Size
\$20 million to \$75 million per investment

Use of Proceeds
Providing shareholder liquidity
Funding key growth initiatives

Ownership
Majority or minority stakes

Growth
Annual growth 20%+

Fund
\$700 million fund focused exclusively on software (5th fund)

Importantly, we look for CEOs who are committed to remaining involved in the business and who care deeply about their customers, employees, and culture.

Putting people before numbers

To achieve the full potential of their businesses, your clients don't simply need capital. Today, they need the real-world advice and practical support of people who understand how software companies like theirs accelerate growth.

In advising them on potential partners, you'll want to be confident you're dealing with an honest, open, and trustworthy firm. One

that does what they say they will—no exceptions, no game playing. One that does the right thing. One like Frontier Growth.

There's a good reason we put people before numbers. It's people who make things happen. It's people that have the vision, that create awesome software, that deliver outstanding customer success.

A better way of working

No two software businesses are the same. There is no cookie-cutter approach that's guaranteed to deliver standout growth.

That's why we bring a multidisciplinary team to bear on every one of our portfolio companies' challenges. Of course, we have people who understand the numbers. But we also

have seasoned professionals who have successfully grown similar businesses.

It means your clients will have direct access to experts who can help them understand what's holding them back and advise on effective strategies to move them forward.

Meet our companies

GovQA

PHONE 2
ACTION

clearwave™

PRICESPIDER

LISTENFIRST

agreement
EXPRESS

PowerDMS™

MEDIARadar

IGLOO

MediaPRO
Cybersecurity & Privacy Education

dinova™

AccessOne®

TANGO

vibe

InteliSecure

talentReef

We Should Talk

Wherever your clients are on their growth journeys, we'd love to discuss how we can help.

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GROWTH

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